

# First Quarter Report 2012

**Excellent start into the year with sequential growth in revenues and significant margin expansion;  
2012 guidance increased again with full year revenue growth expected to exceed 30%**

Ladies and Gentlemen

Our first quarter results demonstrate our excellent start into the year as the strong market success of our high performance portfolio for consumer, industrial, medical and automotive applications drives revenue growth and a significant increase in profitability.

First quarter group revenues grew to EUR 90.7 million, up 64% compared to the same quarter 2011 (60% in constant currency terms) and 12% quarter-on-quarter. Gross margin was 53% excluding acquisition-related amortization and 51% including acquisition-related amortization, compared to 51% in the first quarter 2011. The result from operations (EBIT) for the first quarter increased to EUR 18.3 million, up 125% from EUR 8.2 million in the same period 2011. The first quarter net result was EUR 19.2 million compared to EUR 7.4 million in the same period 2011 and basic / diluted earnings per share were CHF 1.81 / 1.75 or EUR 1.50 / 1.46 (CHF 0.94 / 0.92 and EUR 0.73 / 0.71 in the first quarter 2011). Total backlog (excluding consignment stock agreements) was EUR 100.5 million on March 31, 2012 (EUR 90.0 million on December 31, 2011 and EUR 69.4 million on March 31, 2011). Operating cash flow increased to EUR 24.6 million compared to EUR 14.6 million in the first quarter 2011.

Our business showed a strong performance in the first quarter underscoring the excellence of our product portfolio and our expanding market reach in high performance analog. In Consumer & Communications we are experiencing ongoing strong growth in smartphone and tablet PC applications which shows no signs of deceleration. Our light sensor products are shipping in high volumes to leading OEMs for globally successful platforms and models. New accounts started to have a positive impact in this product area with shipment volumes increasing at a quickening pace. MEMS microphone ICs continue their expansion in the current year while our Wireless business for RFID and related technologies shows dynamic growth from innovative applications. In our Industry & Medical business we are starting to see an improvement in industrial customers' order activity based on a brightening end market outlook. In Medical, shipment volumes for our industry-leading high performance imaging sensor solutions continued to grow in the quarter. Our Automotive business recorded expanding run rates for advanced sensor interfaces and sensors in safety applications for major systems suppliers. Overall, design activity and wins show a strongly positive trend at both, direct OEM accounts and our quickly growing worldwide distribution customer base.

Based on currently available information, we increase our 2012 revenue guidance again and now expect full year revenue growth to exceed 30% compared to 2011 together with a faster growth in earnings. We see positive demand momentum across markets and a continued expansion of our business in the fast-growing markets for smartphones, tablet PCs, and other mobile devices.

Key figures	Q1 2012	Q1 2011	Q4 2011
EUR thousands (except earnings per share)			
<b>Revenues</b>	<b>90,670</b>	<b>55,170</b>	81,018
<b>Gross margin in %</b> (excluding acquisition-related amortization)	<b>53%</b>	<b>51%</b>	53%
<b>Result from operations</b>	<b>18,310</b>	<b>8,152</b>	14,339
<b>Net result</b>	<b>19,246</b>	<b>7,430</b>	11,763
<b>Basic / diluted earnings per share in CHF <sup>1)</sup></b>	<b>1.81 / 1.75</b>	<b>0.94 / 0.92</b>	1.13 / 1.11
<b>Basic / diluted earnings per share in EUR</b>	<b>1.50 / 1.46</b>	<b>0.73 / 0.71</b>	0.92 / 0.91
<b>Total backlog</b> (excluding consignment stock)	<b>100,486</b>	<b>69,423</b>	90,012

<sup>1)</sup> Earnings per share in CHF were converted using the average currency exchange rate for the respective periods.

**Consolidated Income Statement (unaudited)**

EUR thousands (except earnings per share)	Q1 2012	Q1 2011
Revenue Products	84,204	48,076
Revenue Foundry & Other	6,466	7,094
<b>Total revenues</b>	<b>90,670</b>	<b>55,170</b>
Cost of sales	- 44,773	- 27,039
<b>Gross profit</b>	<b>45,897</b>	<b>28,131</b>
Gross margin in % (excluding acquisition-related amortization)	53%	51%
Gross margin in % (including acquisition-related amortization)	51%	51%
Research and development	- 14,154	- 11,428
Selling, general and administrative	- 14,368	- 10,015
Other operating income	1,142	1,796
Other operating expense	- 28	- 25
Result from investments in associates	- 178	- 307
<b>Result from operations</b>	<b>18,310</b>	<b>8,152</b>
Net financing result	956	- 253
<b>Result before tax</b>	<b>19,266</b>	<b>7,899</b>
Income tax result	- 20	- 470
<b>Net result</b>	<b>19,246</b>	<b>7,430</b>
<b>Basic / diluted earnings per share in CHF <sup>1)</sup></b>	<b>1.81 / 1.75</b>	<b>0.94 / 0.92</b>
<b>Basic / diluted earnings per share in EUR</b>	<b>1.50 / 1.46</b>	<b>0.73 / 0.71</b>

<sup>1)</sup> Earnings per share in CHF were converted using the average currency exchange rate for the respective periods.

**Consolidated Balance Sheet (unaudited)**

EUR thousands	as of	March 31, 2012	December 31, 2011
<b>Assets</b>			
Cash and cash equivalents		62,146	51,735
Financial assets		13,560	13,229
Trade receivables		45,132	39,734
Inventories		60,668	58,777
Other receivables and assets		8,089	7,823
<b>Total current assets</b>		<b>189,595</b>	<b>171,297</b>
Property, plant and equipment		119,259	117,196
Intangible assets		215,521	224,310
Investments in associates		5,957	6,295
Deferred tax assets		32,212	32,219
Other long-term assets		5,717	7,241
<b>Total non-current assets</b>		<b>378,665</b>	<b>387,262</b>
<b>Total assets</b>		<b>568,260</b>	<b>558,559</b>
<b>Liabilities and shareholders' equity</b>			
<b>Liabilities</b>			
Interest-bearing loans and borrowings		8,150	9,435
Trade liabilities		20,388	17,069
Provisions		16,877	15,578
Other liabilities		18,708	16,262
<b>Total current liabilities</b>		<b>64,123</b>	<b>58,344</b>
Interest-bearing loans and borrowings		106,349	108,090
Employee benefits		14,740	14,455
Provisions		20,934	21,284
Deferred tax liabilities		18,096	19,423
Other long-term liabilities		3,885	4,792
<b>Total non-current liabilities</b>		<b>164,004</b>	<b>168,045</b>
<b>Shareholders' equity</b>			
Issued capital		33,503	33,425
Additional paid-in capital		194,589	193,581
Treasury shares		-28,170	-23,545
Other reserves (translation adjustment)		15,299	23,044
Retained earnings		124,911	105,665
<b>Total shareholders' equity and reserves</b>		<b>340,132</b>	<b>332,170</b>
<b>Total liabilities and shareholders' equity</b>		<b>568,260</b>	<b>558,559</b>

## Consolidated Statement of Cash Flows (unaudited)

EUR thousands	Q1 2012	Q1 2011
<b>Operating activities</b>		
Result before tax	19,266	7,899
Depreciation (net of government grants)	8,672	5,770
Changes in employee benefits	285	250
Expenses from stock option plan (acc. to IFRS 2)	519	400
Changes in other long-term liabilities	- 2,241	- 225
Result from sale of property, plant and equipment	- 12	0
Result from sale of investments	0	86
Result from investments in associates	178	307
Net financing result	- 956	253
Changes in assets	- 6,031	- 1,858
Changes in short-term operating liabilities and provisions	5,155	1,769
Tax payments	- 258	- 29
<b>Cash flows from operating activities</b>	<b>24,577</b>	<b>14,622</b>
<b>Investing activities</b>		
Acquisition of intangibles, property, plant and equipment	- 8,317	- 3,748
Acquisition of financial investments	0	- 5,861
Proceeds from the sale of investments	0	13,047
Interest received	350	496
<b>Cash flows from investing activities</b>	<b>- 7,967</b>	<b>3,934</b>
<b>Financing activities</b>		
Proceeds from borrowings	431	672
Repayment of debt	- 1,756	- 2,005
Repayment of finance lease liabilities	- 268	0
Acquisition of treasury shares	- 5,461	- 1,763
Sale of treasury shares	836	240
Interest paid	- 548	- 264
Expenses from financial instruments	0	- 52
Changes resulting from capital increase	567	489
<b>Cash flows from financing activities</b>	<b>- 6,199</b>	<b>- 2,682</b>
Change in cash and cash equivalents	10,411	15,874
Cash and cash equivalents at begin of period	51,735	23,042
<b>Cash and cash equivalents at end of period</b>	<b>62,146</b>	<b>38,916</b>

This report is also available in German. All figures are unaudited.

***austriamicrosystems***

A-8141 Schloss Premstaetten | Austria

Phone +43 3136 500-0 | Fax +43 3136 500-5420

[investor@austriamicrosystems.com](mailto:investor@austriamicrosystems.com)

[www.austriamicrosystems.com](http://www.austriamicrosystems.com)